

August 4, 2015 Taiyo Nippon Sanso Corporation

## **Notice Regarding Earnings Forecast Revisions**

Taiyo Nippon Sanso Corporation (TNSC) hereby announces that its consolidated earnings forecasts announced on May 8, 2015 for the first half and full term of fiscal year 2016, ending March 31, 2016, were revised as follows.

## **•** Earnings Forecast Revisions

Consolidated Earnings Forecast Revisions for the First Half of Fiscal Year 2016 (April 1, 2015 – September 30, 2015)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent	Earnings per share
Previous forecast (A)	(¥ million)	(¥ million)	(¥ million)	(¥ million)	(Yen)
	295,000	16,600	16,200	10,000	23.11
Revised forecast (B)	293,000	17,600	17,700	12,800	29.58
Increase (decrease) (B – A)	(2,000)	1,000	1,500	2,800	
% change	(0.7)	6.0	9.3	28.0	
(Reference) Previous results					
(April 1, 2014 – September	268,911	16,438	16,564	9,910	22.90
30, 2014)					

Consolidated Earnings Forecast Revisions for Fiscal Year 2016 (April 1, 2015 – March 31, 2016)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent	Earnings per share
Previous forecast (A)	(¥ million)	(¥ million)	(¥ million)	(¥ million)	(Yen)
	650,000	41,000	39,300	24,000	55.46
Revised forecast (B)	655,000	42,500	41,300	27,000	62.39
Increase (decrease) (B – A)	5,000	1,500	2,000	3,000	
% change	0.8	3.7	5.1	12.5	
(Reference) Previous results (April 1, 2014 – March 31, 2015)	559,373	35,297	34,282	20,764	47.98

## Reasons for the Revisions

Net sales for the first half of fiscal year 2016 are trending lower than previously forecast due to a fall in the sales price of liquid petroleum gas (LPG). However, buoyant business performance in the Thermos Business is expected to push consolidated profits higher than was forecast. Moreover, TNSC's acquisition of Thai industrial gas producer Air Products Industry Co., Ltd. in May and Australian gas distributor Renegade Gas Pty Ltd in July 2015 is also expected to have the impact of pushing net sales and profits for the fiscal year higher than projected. Furthermore, TNSC purchased additional shares to consolidate Air Products Industry Co., Ltd. as a subsidiary. As a result of this conversion from equity-method affiliate to consolidated subsidiary, TNSC recorded a consolidated \times 1.8 billion extraordinary gain on step acquisition in the first quarter of fiscal year 2016. Thus, TNSC's net income attributable to owners of the parent is now projected to exceed the previous forecasts, as well, for the first half and full term of fiscal year 2016.

(Note) The earnings forecasts above are based on information available as of the announcement date of this press release. Actual earnings results may differ from the forecasts depending on a variety of factors going forward.