

Accounts Settlement for Fiscal Year 2015

1. Business Performance (Consolidated)

(Millions of yen; figures rounded down to the nearest million)

	Previous term		Reporting term		Current term (forecasts)	
	(April 1, 2013 to March 31, 2014)	YoY change	(April 1, 2014 to March 31, 2015)	YoY change	(April 1, 2015 to March 31, 2016)	YoY change
Sales	522,746	11.6 %	559,373	7.0 %	650,000	16.2 %
Operating income (Ratio of income to sales)	31,489 (6.0)	26.5	35,297 (6.3)	12.1	41,000 (6.3)	16.2
Non-operating income	942		1,014		1,700	
Ordinary income (Ratio of income to sales)	30,546 (5.8)	32.5	34,282 (6.1)	12.2	39,300 (6.0)	14.6
extraordinary profit or loss	3,823		224		-	
Income before income taxes	34,370		34,507		39,300	
Income taxes	12,808		12,373		13,900	
Minority interests	1,367		1,369		1,400	
Net income (Ratio of net income to sales)	20,194 (3.9)	—	20,764 (3.7)	2.8	24,000 (3.7)	15.6

(Reference)

EPS (Yen)	49.42	47.98	55.46
ROE	8.4 %	7.0 %	7.4 %
ROCE	6.2 %	6.2 %	6.8 %
Annual Dividend (yen)	12.0 (6.0/6.0)	13.0 (6.0/7.0)	14.0 (7.0/7.0)
Payout ratio	24.3 %	27.1 %	25.2 %
Capital investment (on completion; millions of yen)	32,532	35,201	58,000
Investments & loans (millions of yen)	35,749	5,710	14,500
Depreciation (millions of yen)	33,507	35,568	45,000
Depreciation of goodwill (millions of yen)	3,668	4,959	7,000
Interest-bearing liabilities (millions of yen)	278,063	266,276	282,000
Net interest-bearing liabilities (millions of yen)	219,727	212,855	235,000

※ The business forecast for the fiscal year ending March 31, 2016 applies to a 15-month consolidated period for U.S. subsidiary Matheson Tri-Gas, Inc. and Singapore subsidiary Leeden National Oxygen Ltd., which will align the ends of their fiscal years with the Company's fiscal year.

The impact of this change in the end of the fiscal years on the Company forecast is ¥50,000 million for net sales, ¥3,000 million for operating income, ¥2,500 million for ordinary income, and ¥1,500 million for net income.

2. Results by reportable segment

*External customers basis

(Millions of yen; figures rounded down to the nearest million)

		Previous term			Reporting term			Current term (forecasts)		
		Amount	YoY change	% of total	Amount	YoY change	% of total	Amount	YoY change	% of total
Sales*	Gas Business in Japan	341,883		65.4	344,635	0.8	61.6	346,000	0.4	53.3
	Gas Business in the US	107,504		20.6	130,983	21.8	23.4	195,000	48.9	30.0
	Gas Business in Asia	54,349		10.4	61,995	14.1	11.1	86,000	38.7	13.2
	Other	19,010		3.6	21,758	14.5	3.9	23,000	5.7	3.5
	Consolidated	522,746		100.0	559,373	7.0	100.0	650,000	16.2	100.0
Operating income	Gas Business in Japan	23,368		74.2	25,045	7.2	71.0	25,000	0.2	61.0
	Gas Business in the US	4,714		15.0	5,795	22.9	16.4	9,700	67.4	23.6
	Gas Business in Asia	1,912		6.1	2,468	29.1	7.0	4,600	86.3	11.2
	Other	3,064		9.7	3,437	12.2	9.7	3,100	9.8	7.6
	Eliminations or Corpora	1,569		5.0	1,449	7.6	4.1	1,400	3.4	3.4
	Consolidated	31,489		100.0	35,297	12.1	100.0	41,000	16.2	100.0

3. Results by business segment

*External customers basis

(Millions of yen; figures rounded down to the nearest million)

		Previous term			Reporting term			Current term (forecasts)		
		Amount	YoY change	% of total	Amount	YoY change	% of total	Amount	YoY change	% of total
Sales*	Industrial Gas	360,826		69.1	394,662	9.4	70.6	472,000	19.6	72.6
	Electronics-related	98,399		18.8	103,617	5.3	18.5	115,000	11.0	17.7
	Energy	44,511		8.5	39,334	11.6	7.0	40,000	1.7	6.2
	Other	19,010		3.6	21,758	14.5	3.9	23,000	5.7	3.5
	Consolidated	522,746		100.0	559,373	7.0	100.0	650,000	16.2	100.0
Operating income	Industrial Gas	22,631		71.9	23,906	5.6	67.8	29,800	24.7	72.7
	Electronics-related	5,282		16.8	7,215	36.6	20.4	7,200	0.2	17.5
	Energy	1,674		5.3	1,777	6.1	5.0	1,900	6.9	4.6
	Other	3,064		9.7	3,437	12.2	9.7	3,100	9.8	7.6
	Eliminations or Corpora	1,162		3.7	1,039	10.6	2.9	1,000	3.8	2.4
	Consolidated	31,489		100.0	35,297	12.1	100.0	41,000	16.2	100.0

※ Segments for the previous term (April 1, 2013 to March 31, 2013) have been modified and presented as new segments. Since segments for the First Half of fiscal 2013 (April 1, 2012 to March 31, 2012) had not been modified, "YoY change" is not shown.

4. Breakdown of sales by business segment

*External customers basis

(Millions of yen; figures rounded down to the nearest million)

		Previous term				Reporting term				Current term (forecasts)			
		Japan	United States	Asia	Total	Japan	United States	Asia	Total	Japan	United States	Asia	Total
Industrial Gas	Bulk/On-site	131,524	26,444	15,355	173,324	134,092	41,372	15,603	191,068	133,900	62,100	22,200	218,200
	Package	32,412	74,999	11,337	118,749	34,027	83,829	13,408	131,265	34,100	124,600	19,600	178,300
	Plants and equipment	38,095		8,689	46,785	39,299		8,592	47,892	38,900		11,600	50,500
	Medical	21,965			21,965	24,436			24,436	25,000			25,000
	Total	223,998	101,444	35,382	360,826	231,856	125,201	37,604	394,662	231,900	186,700	53,400	472,000
Electronics	Gases	50,596	4,407	17,186	72,190	51,504	4,368	22,351	78,225	51,300	6,500	30,200	88,000
	Equipment and installation	22,775	1,653	1,779	26,208	21,939	1,413	2,039	25,392	22,800	1,800	2,400	27,000
	Total	73,372	6,060	18,966	98,399	73,444	5,782	24,390	103,617	74,100	8,300	32,600	115,000
Energy	Gases	40,880			40,880	36,059			36,059	36,800			36,800
	Equipment	3,631			3,631	3,275			3,275	3,200			3,200
	Total	44,511			44,511	39,334			39,334	40,000			40,000
Other	Thermos	14,294		2,200	16,495	16,128		3,021	19,149	16,800		3,600	20,400
	Other	2,514			2,514	2,608			2,608	2,600			2,600
	Total	16,809		2,200	19,010	18,736		3,021	21,758	19,400		3,600	23,000
Consolidated		358,692	107,504	56,549	522,746	363,372	130,983	65,017	559,373	365,400	195,000	89,600	650,000
% of total		68.6	20.6	10.8	100.0	65.0	23.4	11.6	100.0	56.2	30.0	13.8	100.0

FY 2015 Accounts Settlement (on a consolidated basis) Sales Breakdown by Product

Note: All figures are rounded to the nearest first decimal place.

1. Breakdown by Supply Method (oxygen, nitrogen)

① Oxygen

Supply Method	Volume (% of total)	Volume (YoY % change)	Value (% of total)	Value (YoY % change)
Bulk	18.6%	-1.8%	46.7%	2.0%
Onsite	81.4%	0.5%	53.3%	3.6%

② Nitrogen

Supply Method	Volume (% of total)	Volume (YoY % change)	Value (% of total)	Value (YoY % change)
Bulk	23.2%	2.4%	52.9%	6.3%
Onsite	76.8%	-2.9%	47.1%	-2.4%

2. Principal Users (oxygen, nitrogen, argon) in the "Industrial Gas" and "Electronics" segments

① Oxygen

Main user industries	Volume (% of total)	Volume (YoY % change)
1) Steel and other metals	60.8%	2.3%
2) Chemicals	19.2%	-1.8%
3) Shipbuilding, machinery, transportation equipment	3.1%	1.3%

② Nitrogen

Main user industries	Volume (% of total)	Volume (YoY % change)
1) Steel and other metals	34.9%	-3.3%
2) Electronic equipment & semiconductors	23.2%	-3.6%
3) Chemicals	22.1%	-4.1%

③ Argon

Main user industries	Volume (% of total)	Volume (YoY % change)
1) Steel and other metals	38.8%	0.8%
2) Electronic equipment & semiconductors	16.2%	0.6%
3) Shipbuilding, machinery, transportation equipment	14.3%	4.3%

3. Breakdown by Principal User Industry Sectors

Main sectors	% of sales value	YoY % change in % of total sales	YoY % change in sales
*Semiconductor manufacturing related industries	21.0%	-1.0%	2.0%
**Steel smelting and related industries	22.7%	0.2%	3.2%
**Chemicals and related industries	23.0%	-0.8%	-0.9%

*Percentage of sales value for semiconductor manufacturing sector is percentage of total sales value.

**Percentage of sales value for steel smelting and chemicals sector is percentage of total sales of oxygen, nitrogen, and argon in the "Industrial Gas" and "Electronics" segments only.